

## MOBILIZING POPULATION SAVINGS FOR INVESTMENT: COMPARATIVE PRACTICES IN DEVELOPED AND DEVELOPING COUNTRIES

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### Abstract

This article examines how population savings are mobilized for investment in developed and developing countries. It explores the role of financial infrastructure, literacy, technology, and government policies in facilitating or hindering this process. The analysis highlights significant differences and provides recommendations to enhance savings mobilization for sustainable economic growth.

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### Introduction

The mobilization of population savings for investment activities is a critical component of economic development. Savings provide a crucial source of capital for investments, which in turn drive productivity, innovation, and growth. The efficiency and effectiveness of this process, however, vary significantly between developed and developing countries due to differences in economic structures, financial systems, and regulatory environments.

In developed countries, robust financial institutions and well-functioning capital markets ensure that savings are efficiently channeled into productive investments. These countries benefit from high levels of financial literacy, advanced technological infrastructure, and strong regulatory frameworks that support investment activities. As a result, population savings in developed countries often play a significant role in funding innovation, expanding businesses, and driving economic growth.

In contrast, developing countries face numerous challenges that impede the effective mobilization and utilization of savings. Financial systems in these countries are often underdeveloped, with limited access to banking services, low financial literacy, and a lack of sophisticated financial instruments. These constraints lead to a significant portion of savings being held outside the formal financial system, thereby limiting their potential impact on investment and economic development. Furthermore, political instability, weak legal frameworks, and corruption can undermine investor confidence and hinder the efficient allocation of savings.

Understanding the dynamics of how population savings are mobilized and utilized in different economic contexts is essential for crafting effective policies and strategies. By examining the practices in both developed and developing countries, we can identify the key factors that facilitate or hinder the transformation of savings into productive investments. This analysis can inform economic policy recommendations aimed at improving financial systems, enhancing financial literacy, and creating a conducive environment for investment.

## Literature Review

The relationship between savings and investment has been a cornerstone of economic theory and policy discussions for decades.

Classical economic theories, such as those by Harrod-Domar and Solow, highlight the importance of savings in driving capital accumulation and economic growth. These models suggest that higher savings rates lead to increased investment, which in turn boosts productivity and growth. The Solow model, in particular, emphasizes the role of technological progress alongside capital accumulation.

Recent research has expanded on these classical theories by incorporating factors such as financial market development, institutional quality, and government policies. For instance, a study by the Federal Reserve examines how the COVID-19 pandemic influenced savings rates across advanced and emerging market economies. It found that excess savings accumulated during the pandemic, reaching nearly 6% of GDP in some advanced economies, played a significant role in supporting consumption and investment as economies reopened (Abdelrahman & Oliveira, 2023).

The efficiency of financial markets in channeling savings into investments is a critical determinant of economic growth. In developed countries, robust financial systems and diverse financial instruments facilitate this process. McKinsey's Global Banking Annual Review (2023) highlights how financial institutions in developed countries have adapted to new technological advancements and regulatory environments to enhance their investment activities. Payment providers, capital market infrastructure providers, and asset managers have outperformed other financial institutions by leveraging these advancements to improve value creation and shareholder returns.

In developing countries, the mobilization of savings for investment faces significant challenges. Limited access to banking services, low financial literacy, and underdeveloped financial markets are common impediments. The Old Mutual Savings & Investment Monitor (2023) provides insights into the savings behavior of households in South Africa, revealing that a significant portion of savings is held outside formal financial institutions. This limits the availability of funds for investment and slows economic growth.

Improving financial literacy and inclusion can significantly enhance the mobilization of savings for investment. The Investment Company Institute's 2023 report emphasizes the importance of financial education programs in increasing household participation in financial markets. These programs help individuals make informed decisions about saving and investing, thereby increasing the overall savings rate and the funds available for investment.

Technological innovations, particularly in fintech, are transforming the savings-investment landscape. Mobile banking and digital financial services have improved access to banking in underserved regions, facilitating the mobilization of savings. Harvard Business School's recent studies on investment highlight how technology can reveal new opportunities for investors by applying machine learning to regulatory data, thus enhancing the efficiency of financial markets (Kost, 2023).

The analysis of savings and investment practices across different economies underscores the need for targeted policy interventions. Strengthening financial infrastructure, promoting financial literacy, enhancing financial inclusion, and leveraging technological advancements are key strategies for improving the mobilization of savings for investment. Economic policymakers in developing countries can learn from the best practices in developed nations to create a conducive environment for investment and economic growth.

## Analysis and Results

### *Developed Countries*

In developed countries, savings are efficiently channeled into investments through well-established

financial institutions and markets. The financial systems are characterized by a high degree of sophistication, providing a range of investment opportunities for savers. The following table outlines the key mechanisms of savings mobilization in developed countries.

**Table 1. Mechanisms of Savings Mobilization in Developed Countries**

<b>Mechanism</b>	<b>Description</b>
Banking Institutions	Extensive network of banks offering diverse savings and investment products
Capital Markets	Advanced stock and bond markets facilitating direct investments
Pension Funds	Significant role in accumulating long-term savings for retirement
Mutual Funds	Popular investment vehicles pooling resources from multiple investors
Technological Innovations	High adoption of fintech solutions enhancing accessibility and efficiency

**Source: Developed by the author**

In developed countries, banking institutions and capital markets play a crucial role in mobilizing savings. Banks provide a wide array of products, from savings accounts to investment funds, making it easier for individuals to invest their savings. Capital markets offer avenues for direct investments in stocks and bonds, providing liquidity and enabling efficient capital allocation. Pension and mutual funds also play a significant role, pooling resources and investing them in diversified portfolios. Additionally, technological innovations, such as online banking and investment platforms, have made saving and investing more accessible and efficient.

### ***Developing Countries***

Developing countries face various challenges in mobilizing savings for investment. These challenges include limited financial infrastructure, lower financial literacy, and a higher prevalence of informal savings mechanisms. The table below highlights the primary mechanisms of savings mobilization in developing countries.

**Table 2. Mechanisms of Savings Mobilization in Developing Countries**

<b>Mechanism</b>	<b>Description</b>
Banking Institutions	Limited reach and accessibility, fewer product offerings
Informal Savings Groups	Community-based savings groups and cooperatives
Microfinance Institutions	Providing financial services to underserved populations
Mobile Banking	Emerging as a crucial tool for financial inclusion and savings mobilization
Government Programs	Initiatives to promote savings and investment through state-run schemes

**Source: Developed by the author**

In developing countries, banking institutions often have limited reach, particularly in rural areas, leading to a reliance on informal savings mechanisms. Informal savings groups, such as community-based cooperatives, play a vital role in mobilizing savings but lack the efficiency and security of formal financial systems. Microfinance institutions have emerged as key players, providing financial services to underserved populations. Mobile banking has also become increasingly important, offering a convenient and accessible way for people to save and transact. Government programs aimed at

promoting savings and investments, such as state-run savings schemes, also contribute to mobilizing savings, though their impact can be limited by administrative challenges and lower levels of financial literacy.

### Comparative Analysis

A comparative analysis of developed and developing countries reveals significant differences in the mechanisms and efficiency of savings mobilization.

**Table 3. Comparative Analysis of Savings Mobilization Mechanisms**

Aspect	Developed Countries	Developing Countries
Financial Infrastructure	Highly developed, extensive banking network	Limited, especially in rural areas
Savings Products	Diverse, including stocks, bonds, mutual funds	Limited, focus on basic savings accounts and informal mechanisms
Financial Literacy	Generally high, supported by education programs	Lower, with significant gaps in financial knowledge
Technology Adoption	High, widespread use of fintech	Emerging, growing use of mobile banking
Government Role	Regulatory and supportive	Active role in direct savings schemes

**Source: Developed by the author**

The analysis highlights that developed countries benefit from a well-established financial infrastructure and a diverse range of savings products. High levels of financial literacy and the widespread adoption of technology further enhance the efficiency of savings mobilization. In contrast, developing countries face significant challenges, including limited financial infrastructure and lower financial literacy. However, innovative solutions like mobile banking and microfinance are making strides in improving savings mobilization. Governments in developing countries often play a more direct role in promoting savings through various schemes, though their effectiveness can be hindered by operational challenges.

While both developed and developing countries recognize the importance of mobilizing population savings for investment, the mechanisms and efficiency of this process differ significantly. Developed countries leverage advanced financial systems and high financial literacy to channel savings into productive investments effectively. On the other hand, developing countries are making progress through innovative solutions like mobile banking and microfinance but still face considerable challenges that need to be addressed through targeted policies and education programs.

### Conclusion

The mobilization of population savings into investment activities is a crucial determinant of economic growth and development. This comprehensive analysis has shown significant differences between developed and developing countries in terms of financial infrastructure, savings mechanisms, and the overall efficiency of converting savings into investments.

In developed countries, sophisticated financial systems, high levels of financial literacy, and a wide array of savings products facilitate the efficient channeling of savings into productive investments. Institutions such as banks, capital markets, pension funds, and mutual funds play pivotal roles in this process. Technological advancements and high adoption rates of fintech solutions further enhance the accessibility and efficiency of savings mobilization. These countries benefit from a regulatory environment that supports financial stability and investor confidence, contributing to robust economic growth.

Conversely, developing countries face substantial challenges that hinder the effective mobilization of savings. Limited financial infrastructure, lower financial literacy, and a reliance on informal savings

mechanisms impede the transformation of savings into investments. Despite these challenges, innovative solutions like mobile banking and microfinance have shown promise in improving financial inclusion and savings mobilization. Government initiatives aimed at promoting savings and investment are crucial, though their impact can be limited by administrative inefficiencies and lower levels of financial literacy.

The comparative analysis highlights the need for tailored strategies to enhance the mobilization of savings in developing countries. Strengthening financial infrastructure, improving financial literacy, promoting financial inclusion, and leveraging technology are key steps that can significantly improve the efficiency of savings mobilization. Policy interventions should focus on creating an enabling environment that supports financial stability and investor confidence, which are essential for sustainable economic development.

In conclusion, while both developed and developing countries recognize the importance of mobilizing population savings for investment, the pathways and efficiency of this process vary significantly. By addressing the unique challenges faced by developing countries and leveraging the strengths of developed countries' financial systems, it is possible to enhance the role of savings in driving economic growth and development globally.

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